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**FOR IMMEDIATE RELEASE**

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## **ENVISIONWARE OPENS AUSTRALIAN COMPANY**

EnvisionWare, the world's leading supplier of turnkey self-service solutions for libraries, announced today the formation of EnvisionWare Pty Ltd, an Australian-based company that provides sales, support, and consulting services to the Asia Pacific region, and development resources to the global needs of libraries.

EnvisionWare provides PC Reservation®, print management, self-check, RFID, automated materials handling, and other self-service financial and public service applications for academic and public libraries worldwide.

The Company has enjoyed dramatic growth in the region under a collaborative partnership with SirsiDynix APAC. "The rapid rise in popularity of our solutions coupled with the need to provide expanded support services for Asia Pacific is a root cause of our decision to open an Australian company," said Mike Monk, Vice President of EnvisionWare. He continued, "Working collaboratively with SirsiDynix, we have been able to hire a staff of highly skilled people in Adelaide who share deep relationships with customers in all major countries in this hemisphere."

Rob Walsh, EnvisionWare President, said that Jo-Anne Shaw, a veteran of the industry, is serving as Director of Asia Pacific Operations. "Jo-Anne is highly respected and trusted for her commitment to customer satisfaction. As a librarian, she demonstrates tremendous insight into the challenges faced by libraries. Her long tenure as a Library Consultant at SirsiDynix brings project management, technical skill, and exceptional management experience to a team of people that will aid hundreds or even thousands of libraries in the deployment of Next Generation Self-Service solutions."

Joining the group is Geoff Manson, Implementation Consultant, who is proficient with EnvisionWare technology and site planning; and Lin Huang and Stuart Loose who are highly skilled, renowned software engineers. Susie Thorpe joins EnvisionWare as the Asia Pacific Sales Manager. EnvisionWare Director of Sales, Al Coalla, had this to offer about the Australian sales effort, "Susie is a professional. She is well known and highly regarded by libraries throughout the region. She comes to us with library work experience as well as ILS vendor background from Ex Libris, Endeavour, and Dynix, which emphasizes our commitment to understand our customer's needs and what they want to see in an ideal vendor partnership."

EnvisionWare customers across the globe will appreciate the new technology being deployed in upcoming months. Our service centers in the U.S. will be linked to our Australian office. That facilitates our commitment to deliver 24x7 support to everyone, everywhere," said Troy Thompson, EnvisionWare Director of Information Technology. Together with EnvisionWare's European partner, Interleaf, EnvisionWare covers the globe with support, implementation, and sales consulting services.

LPT:One™    PC Reservation®    Launch Command™    BarcodePlus®    AAM™    PCRefresh™  
Staff Transaction Station-STSTM    EnvisionWare Self-check Software™    Network Content Manager™  
EnvisionWare eCommerce Services™    EnvisionWare Renaissance™    RFID/Materials Handling Family



EnvisionWare is the world's leading supplier of end-to-end self-service solutions for libraries. The Company's PC Reservation® is the most widely used PC management solution for libraries. EnvisionWare is the developer of the award-winning OneStop™ Full-service Kiosk. EnvisionWare partners with P.V. Supa, the world's largest producer of library sorting systems, and other premier OEM manufacturers to deliver a complete *OPEN STANDARD* RFID solution built on a commitment to interoperability and customer choice.

For more information:

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