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## Stephen Kraus Joins EnvisionWare

**Chicago, IL** EnvisionWare, the world's leading provider of self-service solutions for libraries, announced today that Stephen Kraus has joined the Company as the Northern Territory Manager.

Al Coalla, Director of Sales, offered this about EnvisionWare's sales group expansion, "Steve brings fifteen years of library technology experience to EnvisionWare. His long tenure at Checkpoint is evidence of a person committed to building lasting relationships with libraries. Steve was consistent in his delivery of RFID and other self-service solutions. He brings knowledge, experience, and a dedication to customer satisfaction that mirrors our Company's guiding principle."

EnvisionWare Vice President, Mike Monk, offered, "EnvisionWare delivers solutions directly to libraries and indirectly via strategic partnerships. Steve was instrumental in channel development with his former employer. It takes a special kind of person to work at EnvisionWare, which is a fast-paced environment that places customer needs first. Our sales group develops relationships, designs solutions, and helps to guide our product and service creation process."

The recent rise in migration interest from libraries with proprietary or obsolete RFID systems is causing EnvisionWare to focus more on RFID migration strategies in the same way the Company has facilitated over 1,000 library migrations from competitive solutions to PC Reservation®.

EnvisionWare is the world's largest supplier of end-to-end self-service solutions. EnvisionWare pushed the envelope in North America by creating a drive toward open standards and vendor interoperability for RFID. EnvisionWare continues to set the bar for innovation and ease of use in self-service for libraries. All EnvisionWare solutions are designed and priced to fit the needs of every size and type of library. Today, more public libraries use EnvisionWare PC Management products than any other solution. The Company celebrates ten years of creativity by delivering the most innovative turnkey RFID/AMH solution available today.

More information:

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